



<https://franklinsmith.com.au/job-board/job-general-manager/>

## General Manager

### Description

Franklin Smith Australia is a specialist [construction recruitment agency](#) conducting this search on behalf of one of the industry's leading niche construction suppliers. Our client is seeking a General Manager to oversee operations across both the North and South Islands of New Zealand.

This business, which is owned by a large Australian consortium, has a presence across the entirety of New Zealand and supply an industry-leading product to various sectors including Education, Health, Defence and other silos of Social Infrastructure.

Due to continued growth the business is seeking a General Manager to join their leadership team based in Christchurch. Reporting to the Managing Director of New Zealand with 16 direct reports, this person will have full P&L responsibility as well as overseeing and directing the operations and projects departments.

This business sits in a unique section of the construction industry with opportunities to grow multiple revenue streams making this business a key marker for organic and structured growth in the years to come.

The ideal candidate has had experience as a Divisional Head, Project Director or Project Lead whilst overseeing all elements of profit and loss within a department or project.

This opportunity can be based out of Christchurch however frequent travel throughout New Zealand is required.

To apply for this role send your CV via the apply now button or contact Mick Donaghy on [+61450294639](tel:+61450294639)

### Responsibilities

- General Manager of operations, projects, and manages the profitability of the business in New Zealand.
- Responsible for growth, strategy and delivery of key accounts and projects.
- Responsible for the ongoing profitability of the business throughout New Zealand.
- Development of the teams and future leaders of the business.
- Administration of Contracts and Legalities associated with Construction Project

### Qualifications

- Degree in Construction Management or Quantity Surveying.
- A minimum of 10 years construction experience in New Zealand or Australia with 5 years in a leadership role such as GM or division lead.
- Proven track record delivering multiple projects on time and on budget

### Hiring organization

Franklin Smith

### Employment Type

Full-time

### Industry

Construction

### Job Location

Christchurch, South Island, New Zealand

### Base Salary

160000 dollars - **Base Salary**

180000 dollars

### Date posted

March 28, 2021

whilst generating profit and developing a high performance team culture.

- Previous experience establishing and implementing strong health and safety procedures across the business.
- Strong commercial acumen and previous track record working with large public sector clientele in New Zealand or Australia.
- Experience tendering and leading pre-contract bid teams to successful project wins.

### **Contacts**

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