

An aerial photograph of a large-scale mining operation. A yellow excavator is positioned in the center, working on a massive pile of dark, rocky material. Two long conveyor belts, one red and one blue, run diagonally across the scene, transporting material. The ground is heavily marked with tire tracks and the texture of the excavated earth.

Franklin
Smith.

Mining

A recruitment supplier that brings to you...

HARD WORK & HUMILITY

In an increasingly automated world.

INTRODUCTION

The Franklin Smith Mining & Resources Division was launched in 2019 with the view to establishing a fresh, progressive and innovative staffing solution to the industry.

Within a few months we noted that many recruiters where labelling themselves as "mining experts" however that's something we are not. We are **recruiting experts**. We leave the mining to you.

Our competitive advantage isn't that we're the biggest or the best but that we *listen* to our clients and we *work hard*.

We believe we owe it to the everyday miners who spend so much of their lives away from their families; to *work hard* to provide results and make their lives a tad bit easier.



NOT MINING EXPERTS

Our goal is to learn everyday, to work hard on your behalf and offer a service that you would recommend to a colleague. We know recruitment and how to provide options for you to consider

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Introducing Kyle Robin

Permanent Recruitment - QLD/NSW

3.

Introducing Mick Donaghy

Temporary Recruitment - QLD/NSW

PRECISION
OVER
PERFECTION

INTRODUCINGKYLE ROBIN

After completing a soccer scholarship in the United States and obtaining a Masters in Business, Kyle joined Franklin Smith in 2019 and quickly became one of our leading consultants. Originally from Scotland, Kyle focuses on permanent recruitment across QLD and NSW both surface mining & underground. He writes a blog each week about the industry ([read here](#)), and likes to ask questions, A LOT OF QUESTIONS. However, he backs this up by providing the precise candidate you're looking for every time.



Fun Facts about Kyle

- He dropped out of school at 16 and still managed to get a Masters.
- He is a big Rangers football fan & Coaches a U13 team in Brisbane
- Plays in a Mining Only 5 a side.
- Originally from Paisley, Glasgow he sounds like "Groundskeeper Willie" from the Simpsons.
- Like any good Scott, he loves Whiskey & Golf

Our USP

- We treat everyone the same, whether you are a candidate or client.
- A cm wide, mile deep approach (i.e. not saying we can do everything) allows us to provide an in depth analysis of who is on the market, who isn't and who may/or may not be interested in your opportunities.
- Our blogs, podcast shows and role specific events allows us to build an organic candidate pool.

Roles Kyle Recruits For...

Predominately recruiting for permanent **Tech Services Roles** throughout Queensland and New South Wales. These include

- Mining Engineers
- Planning Engineers
- Surveyors
- Reliability Engineers
- Geologists/ Geotech Engineers
- TSM/GM

And also...

- Supervisors
- Superintendents
- Health & Safety



"Coming from a small working class neighbourhood in Glasgow, it would be incredible to take part in a Mining Tour with one of my clients somewhere in QLD or NSW. I also want to build a reputation in the market as someone who is trustworthy and provides long term results."

INTRODUCINGMICK DONAGHY

Having completed successful assignments recruiting in Ireland, United Kingdom and New Zealand; Mick opened Franklin Smith Australia in 2019. Mick prides himself on being a Recruitment Consultant and is immensely interested in helping everyday people from operators to CEO's. He was always taught to treat everyone the same and that's what he does. Originally from Belfast, Ireland; Mick is the son of a plumber and spent the majority of his early life on building sites and stealing the best jokes from his Father and other labourers on site. Now, Mick is in his 8th year in recruitment and is excited with everyday being a learning day.



Fun Facts about Mick

- Has dropped out of University TWICE.
- Is a big Celtic fan which makes Kyle & him an odd pair!!
- Loves to do business over a cold heinekein.
- Known to take Tuesday night 5'A'Sides way too serious.
- Lives in Brisbane, married to a Kiwi & has a pet dog called Smithy. (Yes, named after Franklin Smith)
- Nominee for Recruitment Leader of Year in 2019.

Our USP

- A lot of our temporary candidates come from New Zealand.
- We have 3 offices in NZ.
- Salaries in NZ are lower and there's often a lot of candidates on the market during the winter months.
- Many from Waikato, Otago & West Coast have Mining Experience.
- They have AU working rights and are willing to relocate or FIFO.

Roles Mick Recruits For...

Predominately recruiting for Contract & Temporary Tech Services & Operational Roles throughout Queensland and New South Wales. These include

- Mining Engineers
- Planning Engineers
- Surveyors
- Diesel Mechanics
- Electrical Fitters

And also...

- Supervisors
- Superintendents
- Health & Safety



*"My goal largely is to see our clients react positively to Covid19 and flourish post pandemic. I don't want FSA to be the biggest agency in Australia but the most **positively impactful** and for a hand full of clients to know that we will work harder for them than anyone else. I'd also like to get on that honeymoon my wife & I never got on!"*

Offices & Areas of Operations

- Brisbane - Queensland & NT
- Sydney - NSW and Tas
- Auckland - New Zealand (North Island)
- Christchurch - New Zealand (South Island)
- Nelson - New Zealand (South Island)

**Franklin
Smith.**

Mining